

2017 NeuroPsychoEconomics Conference Program

Conference Theme: "Neuroeconomic foundations of bounded rationality and heuristic decision making"

CITY CAMPUS of the UNIVERSITY OF ANTWERP

(The Grauwzusters Cloister, Lange Sint-Annastraat 7, 2000 Antwerpen, Belgium)

The conference language is English.

Thursday, June 8, 2017

1:30-2:00 PM: Registration & coffee

Location: Patio

2:00-2:15 PM: Welcome note

Carolyn Declerck, Christophe Boone, University of Antwerp

Location: Promotion Room

2:15-2:45 PM: Plenary session I

Wim Van Hecke, Icometrix Imaging Biomarker Experts

Advances in neuroimaging data-analysis

Location: Promotion Room

2:50-3:30 PM: Session I

Track: Heuristics and reinforcement learning

Track chair: Carlos Alós-Ferrer Location: Promotion Room

2:50 PM: Carlos Alós-Ferrer, Alexander Ritschel

Reinforcement heuristic in normal form games

3:10 PM: Carlos Alós-Ferrer, Michele Garagnani

Who is a reinforcer, who is Bayesian? A comparison of behavioral

rules in a new beliefs updating paradigm

Track: Price and payment Track chair: Carolyn Declerck

Location: Chapel

2:50 PM: Robin Goldstein

Do premium and generic prices diverge over time?

3:10 PM: Luis-Alberto Casado-Aranda, Francisco José Liébana Cabanillas,

Juan Sánchez Fernández

Neural correlates of online payment methods: an fMRI study

Track: Food consumption behavior

Track chair: Charlotte De Backer

Location: Room S004

2:50 PM: Eglė Vaičiukynaitė, Darius Černiauskas

Emotional food: the power of colour and taste

3:10 PM: Judit Simon, Ildikó Řemény, Ákos Varga, Erica van Herpen,

Aikaterini Palascha

The impact of health claims and health symbols on the attention

processes of consumers

3:30-3:40 PM: Short break

3:40-4:10 PM: Plenary session II

Pieter van den Berg, Catholic University of Leuven

Uncertainty about social interactions leads to the evolution of cooperative heuristics

Location: Promotion Room

4:10-4:25 PM: Blitz presentation of the best posters

Location: Promotion Room

4:25-4:45 PM: Coffee break

Location: Patio

4:45-5:45 PM: Keynote speech I

Peter Bossaerts, University of Melbourne

How neurobiology can inform decision science: the case of trading skill

Location: Promotion Room

5:45-6:45 PM: Welcome reception

Location: Patio

7:00-9:00 PM: Dinner

Location: University Club Prinsstraat 13b, 2000 Antwerp

(located 500 m from the Grauwzusters Cloister)

Friday, June 9, 2017

8:30-9:00 AM: Registration continues

Location: Patio

8:30-9:00 AM: Annual meeting of the editorial board of the *Journal of Neuroscience, Psychology*,

and Economics (JNPE) and the leadership team of the Association for

NeuroPsychoEconomics (ANPE)—By invitation only

• JNPE Editors: Daniel Houser and Bernd Weber

• *JNPE* Editorial Board Members

ANPE Presidents-Elect and 2018 Conference Chair: Carlos Alós-Ferrer

• ANPE Presidents: Carolyn Declerck and Christophe Boone

• ANPE Executive Directors: Martin Reimann and Oliver Schilke

• *ANPE* Editorial Board Members

Location: Room S004

9:00-10:00 AM: Keynote speech II

Ernst Fehr, University of Zürich Responsibility aversion and leadership

Location: Promotion Room

10:05-10:45 AM: Poster session & coffee break

Location: Patio

10:45AM-12:25 PM: **Session II**

Track: Heuristics and prosociality

Track chair: Pieter van den Berg Location: Promotion Room

10:45 AM: Jörg Gross, Franziska Emmerling, Alexander Vostroknutov,

Alexander Sack

Manipulation of pro-sociality and rule following with non-invasive

brain stimulation

11:05 AM: Adriana Breaban, Charles Noussair, Stefan Trautmann, Gijs Van

de Kuilen

Emotional antecedents of ambiguity attitude

11:25 AM: Gabriele Bellucci, Chunliang Feng, Simon B. Eickhoff, Frank

Krueger

The role of the anterior insula in norm compliance and

enforcement: connectivity and coordinate-based meta-analyses

11:45 AM: Jelena Grujic, Riccardo Gallotti

People are intuitively good, but not naive - a neuroscience view on

experimental game theory

12:05 PM: Elena Cettolin, Sigrid Suetens, Boris van Leeuwen

The effect of similarity on preferences, beliefs and predictability

Track: Consumer Behavior I

Track chair: Ale Smidts Location: Chapel

10:45 AM: Jan Andre Millemann, Christoph Krick, Benedikt Schnellbächer

Investigating the nature of perceived product innovativeness:

evidence from an fMRI study

11:05 AM: Urszula Garczarek-Bak, Aneta Disterheft

Psychophysiological measures in predicting national brand and

private label products purchase

11:25 AM: Anne-Mareike Henning, Christian Chlupsa, Jonathan Lean

The fragrance of the purchase decision

11:45 AM: Yener Girişken, Tuna Çakar, Murat Perit Çakır, Ari K.

Demircioglu

Neural correlates of purchasing decisions in a supermarket setting

with mobile fNIR and glass eye-tracker technologies

12:05 PM: Sophie Lacoste-Badie, Safaa Adil

Human presence in advertisement: is the number important?

Track: Social cognition and decision making

Track chair: Konrad Rudnicki Location: Room S004

10:45 AM: Gerhard Brenner, Anna Strohdorfer, Julia Brenner

Shaking the illusion of trust: disappointment reduces trust on an

implicit level rather than on an explicit level

11:05 AM: Eglė Vaičiukynaitė, Inga Minelgaite Snaebjornsson

Spreading happiness: analyzing candidate's emotions using facial

expression recognition software in political (poster) ads

11:25 AM: Eglė Vaičiukynaitė, Rimantas Gatautis

Emotionally rich messages and consumer sociability behavior on

facebook: an exploratory study

11:45 AM: Roberto Viviani, Lisa Dommes, Julia Bosch, Julia C. Stingl, Petra

Beschoner

The neural correlates of decisions about sadness in facial

expressions

12:05 PM: Danijela Vuletić

How effective are reminders and frames in incentivizing blood

donations?

12:25-1:45 PM: Lunch

Location: Patio

1:45-2:45 PM: Keynote speech III

Arno Riedl, Maastricht University

Response time, time pressure and cooperation: the case for errors

Location: Promotion Room

2:50-3:20 PM: Poster session & coffee break

Location: Patio

3:20-4:40 PM: **Session III**

Track: Heuristics and frames

Track chair: Loren Pauwels Location: Promotion Room

3:20 PM: Luca Polonio, Giorgio Coricelli

Testing the level of consistency between choices and beliefs in

games using eye-tracking

3:40 PM: Carlos Alós-Ferrer, Johannes Buckenmaier

Cognitive sophistication and response times

4:00 PM: Carlos Alós-Ferrer, Federica Farolfi, Sabine Hügelschäfer

Chronometric effects and heuristic decision making

4:20 PM: Jiahui Li, Sabine Hügelschäfer, Anja Achtziger

A self-regulatory approach to rational decisions: the implemental mindset controls reinforcement processes and supports Bayesian

updating

Track: Consumer Behavior II
Track chair: Anika Schumacher

Location: Chapel

3:20 PM: Anika Schumacher, Caroline Goukens, Kelly Geyskens, Martin

Reimann

"Surprise me"! How uncertainty labels affect product consumption

3:40 PM: H. Y. Chan, Maarten Boksem, Ale Smidts

Neural profiling of brands: how brand image is represented in

consumers' minds

4:00 PM: Esther Eijlers, Maarten Boksem, Ale Smidts

Neural measures suggest that arousing ads stand out more but are

liked less

4:20 PM: Tamara M. Masters, Arul Mishra

The utility of heroes and villains in consumer decision making

Track: Economics and development

Track chair: Burak Erkut Location: Room S004

3:20 PM: Burak Erkut

Product innovation and market shaping: bridging the gap with

cognitive evolutionary economics

3:40 PM: Gordon Dash, Nina Kajiji, S. Tiffany Donaldson

"SMART" city evolution: animal behavior and efficient prosocial

multi-objective assignment of public-housing

4:00 PM: Franziska Handrich, Sven Heidenreich

Managing complexity - introducing a game-specific typology

4:20 PM: Mrinalini Srivastava, Gagan Deep Sharma

Brain functioning and financial decision making: a research agenda

4:40-4:50 PM: Best-paper-of-the-conference award ceremony

Carolyn Declerck, Christophe Boone, University of Antwerp

Location: Chapel

4:50-5:00 PM: Good-bye note

Carolyn Declerck, Christophe Boone, University of Antwerp

Carlos Alós-Ferrer, University of Cologne

Location: Chapel

Poster sessions

Poster presentations will take place on June 9 from 10:05-10:45 AM and 2:50-3:20 PM in the Patio.

Poster session presenters must <u>hang their poster by 9:00 AM on June 9</u> at designated spaces and take them off again at the end of the second poster session.

- **P01** *Anita Ammon, Benedikt Schnellbächer, Jan Millemann* Status quo of fMRI in management a social network analysis
- P02 Marie Christin Bobe, Martina Piefke

 The occurrence of herding in financial contexts: a systematic review of psychological, neuroscience, and economic approaches
- P03 Julia Bosch, Lisa Dommes, Petra Beschoner, Julia C. Stingl, Roberto Viviani
 The influence of childhood maltreatment on the appraisal of mourning individuals and on social cognition in decision making: two functional neuroimaging studies
- P04 Lisa Dommes, Julia Bosch, Petra Beschoner, Julia C. Stingl, Roberto Viviani
 Neural substrates of decision value in economic and social choice: a comparative fMRI study
- P05 Hugo Garbe
 Entrepreneur and financial profile biases: a comparative analysis
- P06 Alexander Niklas Häusler, Camelia Mariana Kuhnen, Sarah Rudorf, Bernd Weber Do you trade stocks? Understanding the drivers of real-life financial risk taking
- **P07** *Makoto Hayase, Yasuo Mori, Tomotaka Miki, Toshiya Murai, Hidehiko Takahashi* Neural basis of impaired strategic reasoning in schizophrenia
- **P08** Annabelle Krick, Jan Millemann, Benedikt Schnellbächer Consumer response (times) to varying product innovations
- **P09** *Marco Lehmann-Waffenschmidt, Burak Erkut*Putting the "mental" into the governmental: can nudges improve how people cope with shocks?
- P10 Fabian Mueller, Ann K. Tank
 The influence of responsibility and negative affect on investment behaviour
- P11 Loren Pauwels, Carolyn Declerck, Christophe Boone
 Does feeling powerful transform norms for fairness? An fMRI study
- P12 Konrad Rudnicki, Carolyn Declerck, Charlotte De Backer

 Making sense of peripheral oxytocin hormonal functions of oxytocin and their implications for social behavior

Conference fee

Conference fees include a copy of the NeuroPsychoEconomics Conference Proceedings, reception, dinner, luncheon, coffee breaks, and conference beverages. You are also entitled to participate in any pre-conference events.

Students: 299 EuroFaculty/Postdocs: 399 EuroPractitioners: 499 Euro

Please register online at http://www.jnpe.org/ or http://www.neuropsychoeconomics.org/.

Accommodations

A limited number of rooms are available for a special conference rate. Since short-term prices may vary you might want to check current prices posted on the hotels' websites before booking the conference rate. All quoted rates are subject to an additional city tax of €2.40 per night, per person.

Hotel Elzenveld

Lange Gasthuisstraat 45 2000 Antwerp

20 min walk to the university Tel.: +32 (0)3 202 77 11 www.elzenveld.be Email: fo@elzenveld.be

Single occupancy (small room): €65 / night Single occupancy (larger room): €85 / night

Breakfast included Ref.: NPE Conference

Rooms available until May 18, 2017

Theater Hotel

Arenbergstraat 30 2000 Antwerp

9 min walk to the university Tel.: +32 (0)3 203 54 10 www.theater-hotel.be

Email: reservations@theater-hotel.be

Single room: €114 / night Double room: €134 / night Breakfast included Ref.: NPE Conference.

Rooms available until April 27, 2017

Ibis Antwerp Centre

Meistraat 39 2000 Antwerp

6 min walk to the university Tel.: +32 (0)3 231 88 30

http://www.accorhotels.com/nl/hotel-1453-ibis-antwerpen-

centrum/index.shtml

Email: H1453-SB@accor.com Single room: €79 / night Double room: €93 / night Breakfast included

Ref.: NPE Conference, ref. 510639 Rooms available until **May 8, 2017**

Hotel Prinse

Keizerstraat 63 2000 Antwerp

3 min walk to the university Tel.: +32 (0)3 226 40 50 www.hotelprinse.be

Ref.: NPE Conference.

Email: hotel_prinse@skynet.be Single room: €111 / night Double room: €134 / night Breakfast included

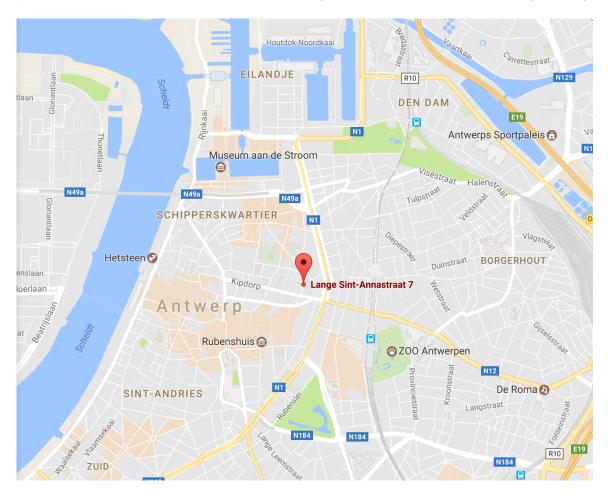
Rooms available until May 8, 2017

Conference venue

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CITY CAMPUS of the UNIVERSITY OF ANTWERP

(Convention Hall, The Grauwzusters Cloister, Lange Sint-Annastraat 7, 2000 Antwerpen, Belgium)



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How to get here

See www.uantwerpen.be/en/campus-life/on-your-way-to-campus/stadscampus-campus-mutsaard/ for more details

- :: By car: Paid parking at "Parking St. Jacob" (Sint-Jacobsmarkt 81), 2 min walking distance
- :: By taxi: Approximately 1.5 km / €10 from the Cathedral of Our Lady Antwerp
- :: By tram: Tram # 10, 11, 12, or 24, get off at "Antwerpen F. Rooseveltplaats," 4 min walking distance
- :: By train: Approximately 10 min walking distance from Station Antwerpen-Centraal
- :: By air: Approximately 6 km from Antwerp International Airport

