



2021 NeuroPsychoEconomics Conference Program

Conference theme: “Bridging Neuroscience, Psychology, and Economics”

ONLINE VIA ZOOM FROM AMSTERDAM

The conference language is English.

Thursday, June 10, 2021

3:00 PM-3:15 PM CEST: Welcome address and conference outlook
Jan Engelmann, Conference Chair
 Associate Professor of Neuroeconomics
 University of Amsterdam

3:15 PM-4:15 PM CEST: Keynote speech I
Armin Falk
 Professor of Economics
 University of Bonn

4:15 PM-5:55 PM CEST: **Session I**

Track A: Symposium: Attention and behavioral economics
Session chairs: Jan Hausfeld & Dianna Amasino

- 4:15 PM: *Alina Fahrenwaldt, Susann Fiedler, Andreas Glöckner*
 Fooling whom out of his money? Investigating arousal dynamics in the context of betraying a stranger or an institution
- 4:35 PM: *Jan Hausfeld, Urs Fischbacher*
 Can the eyes tell lies: an eye-tracking study on dishonest behavior
- 4:55 PM: *Arkady Konavalov, Gökhan Aydogan, Niklas Bürgi, Christian C. Ruff*
 Strategic sophistication and the role of attention
- 5:15 PM: *Alejandro Hirmas, Jan Engelmann, Evgeny Vasilets*
 Exogenous attention and loss aversion
- 5:35 PM: *Dianna Amasino, Davide Pace, Joël van der Weele*
 Fair shares and selective attention

Track B: Symposium: Social neuroeconomics

Session chair: Jan B. Engelmann

- 4:15 PM: *Gabriele Bellucci, Soyoungh Q. Park*
How to trust when lonely? The effects of loneliness on behaviors and expectations in trusting interactions
- 4:35 PM: *Li-Ang Chang, L. Warns, A.Q. Ma de Sousa, F.S. Paauwe, A. Konstantinos, C. Scholz C., Jan B. Engelmann*
The impact of anxiety on the neural correlates of theory of mind
- 4:55 PM: *David Stolz, L. Müller-Pinzler, S. Krach, F.M. Paulus*
Internal control beliefs shape positive affect, neural dynamics, and behavioral preferences
- 5:15 PM: *Anne Saulin, Chih-Chung Ting, Jan B. Engelmann, Grit Hein*
Learning prosocial motives
- 5:35 PM: *Laura Müller-Pinzler, Nora Czekalla, Annalina V Mayer, Alexander Schröder, David S Stolz, Frieder M Paulus, Sören Krach*
Biases in self-related belief formation and their association with self-conscious affect

Track C: Behavioral economics

Session chair: Xiaomin Li

- 4:15 PM: *Frieder Neunhoeffer*
On subscription traps and context-dependent preference reversals: the pigeonholing effect
- 4:35 PM: *Sandro Ambuehl, Axel Ockenfels, Colin B. Stewart*
Who opts in?
- 4:55 PM: *Johannes Hoelzemann, Nicolas Klein*
Bandits in the lab
- 5:15 PM: *Xiaomin Li, Colin Camerer*
Modeling the cognitive process during game plays using hidden Markov models
- 5:35 PM: *Victoria Prowse, David Gill*
Strategic complexity and the value of thinking

5:55 PM-6:10 PM CEST: Break

6:10 PM-6:40PM CEST: Poster session I
All uneven-numbered posters (P01, P03, P05)

6:40 PM-6:55 PM CEST: Social mixer

6:55 PM-7:55 PM CEST: Keynote speech II
Tali Sharot
Professor of Cognitive Neuroscientist
Director, Affective Brain Lab
University College London

7:55 PM-8:00 PM CEST: Conclusion of conference day I
Jan Engelmann, Conference Chair
Associate Professor of Neuroeconomics
University of Amsterdam

Friday, June 11, 2021

3:00 PM-4:00 PM CEST: Keynote speech III
Marcel Zeelenberg
Professor of Economic Psychology
Tilburg University

4:00 PM-5:00 PM CEST: **Session II**

Track A: Consumer behavior & marketing
Session chair: Luis-Alberto Casado-Aranda

4:00 PM: *Sergiu Burlacu, Austeja Kazemekaityte, Piero Ronzani, Lucia Savadori*

Blinded by worries: sin taxes and demand for temptation under financial worries

4:20 PM: *Ulrike Vollstaedt, Patrick Imcke, Franziska Brendel, Christiane Ehses-Friedrich*

Increasing consumer surplus through a novel product testing mechanism

4:40 PM: *Luis-Alberto Casado-Aranda, Juan Sánchez-Fernández, Ana-Belén Bastidas-Manzano*

Neural insights on the influence of hedonic and utilitarian web layouts on consumer value and choice

Track B: Social neuroscience I
Session chair: David Gill

4:00 PM: *David Gill, Eduardo Fe, Victoria Prowse*

Cognitive skills, strategic sophistication, and life outcomes

4:20 PM: *Zakaria Babutsidze, Nobuyuki Hanaki, Adam Zylbersztejn*
Nonverbal content and trust: an experiment on digital communication

4:40 PM: *Dhiraj Jagadale, Kavita Vemuri*

Role of trust on the decision making in centipede game with known and random rounds

Track C: Symposium: Social information use and decision-making in the digital age
Session chair: Wouter van den Bos

4:00 PM: *Christin Scholz*

Neural correlates of large-scale message effectiveness: a mega-analysis

4:20 PM: *Björn Lindstrom*

A computational reward learning account of social media engagement

4:40 PM: *Lucas Molleman*

Social influence in adolescence as a double-edged sword

5:00 PM-5:30 PM CEST: Poster session II
All even-numbered posters (P02, P04, P06)

5:30 PM-5:45 PM CEST: Break

5:45 PM-6:10 PM CEST: Interest group roundtables—for informal discussion and networking

- Track A: Behavioral economics & neuroeconomics
- Track B: Consumer behavior & marketing
- Track C: Social neuroscience

6:10 PM-7:10 PM CEST: **Session III**

Track A: Finance
Session chair: Ann Tank

6:10 PM: *Hakan Ozyilmaz, Guangli Zhang*
The debt payment puzzle: an experimental investigation

6:30 PM: *Sheetal Thomas, Mridula Goel, Naresh Peesapati*
An exploratory study to understand financial behavior of neurotic individuals using handwriting analysis

6:50 PM: *Tanja Blascheck, Sven Nolte, Ann Tank*
Disentangling the effects of reporting frequency on earnings predictions and investment behavior of non-professional investors: evidence from a behavioral experiment and an eye tracking study

Track B: Social neuroscience II
Session chair: Annika Wyss

6:10 PM: *Peter Zweifel*
Mental health: the burden of social stigma

6:30 PM: *Annika Wyss, Sebastian Berger, Thomas Baumgartner, Daria Knoch*
Reactions to warnings in the climate commons

6:50 PM: *Simeng Wu, Honghong Tang, Peixia Ye, Shen Zhang, Chao Liu*
Neural synchronization of compromise in third party punishment: a fNIRS hyper-scanning study

Track C: Neuroeconomics
Session chair: Marco Mandolfo

6:10 PM: *Ruixin Jia, Marco A. Palma, David Wright, Bin Mai, Manuel Hoffmann*
Brain stimulation, risk preferences and risky behaviors

6:30 PM: *Marco Mandolfo, Francesco Baisi, Lucio Lamberti*
Neural insights on the influence of hedonic and utilitarian web layouts on consumer value and choice

7:10 PM-7:20 PM CEST: Announcement of upcoming NeuroPsychoEconomics Conferences:
Location, conference theme, topics, and people

2021:
University of Lille, France
Chair: *Sophie Lacoste-Badie*

2022:
University of Granada, Spain
Chairs: *Luis-Alberto Casado-Aranda and Juan Sánchez-Fernández*

7:20 PM-7:30 PM CEST: Award ceremony & Good-bye note
Jan Engelmann, Conference Chair
Associate Professor of Neuroeconomics
University of Amsterdam

Poster presentations

- P01** *Alejo Ignacio Acuña, Sebastian Morales, Laura Uriarte-Gaspari, Nara Aguirre, Alvaro Cabana, Enrique Cuña, Margarita Garcia, Victoria Gradin*
Neural basis of social approach-avoidance conflict decision making in depression and social anxiety
- P02** *Stephen Alexander Cantarutti, Emmanuel Pothos*
Trust in healthcare during the covid-19 pandemic: which factors matter most?
- P03** *Carina Fernandes, Inês Macedo, Fernando Barbosa, João Marques-Teixeira*
Temporal dynamics of decision-making: an ERP study of rewards anticipation and processing
- P04** *Sebastian Morales, Alejo Acuña, Laura Uriarte, Alfonso Pérez, Alvaro Cabana, Victoria Gradin*
Avoidance of competition, development of social task of approach-avoidance
- P05** *Alexander Neverov, Dmitriy Vaskov, Armen Airapetian*
The detection to influence the neurobiological drivers that underlie of information-processing styles on economic results of individual agents in conditions of fundamental uncertainty
- P06** *Laura Uriarte, Alejo Acuña, Sebastián Morales, Gabriela Fernández, Valentina Paz, Alfonso Pérez, Álvaro Cabana, Victoria Gradin*
Who do I want in my team: social avoidance of high qualified partners in depression and social anxiety

